

#### **SARA BRANSON**

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# **OUR UNDERWRITER**

Based in Chapel Hill, North Carolina, Investors Title Insurance Company (ITIC) is a publicly held title insurance underwriter that writes policies to protect mortgage lenders and homeowners from unforeseen claims made against title to real property. ITIC is licensed in 44 states and operational in 22 states, including the District of Columbia. The Investors Title Company and its family of companies are among the largest in the country.

ITIC consistently earns exceptional financial ratings:

- A.M. Best Company:
   Financial Strength Rating of
   A (Excellent) for excellent ability to meet ongoing insurance obligations (ambest.com)
- Demotech, Inc.: Financial Stability Rating® (FSR) of A" (A Double Prime), Unsurpassed (demotech.com)



As an ITIC agent, we are committed to providing fast, efficient service while offering high-quality title products through Investors Title.



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# **ABOUT US**

Bankers Title of East Tennessee is a multiowner title insurance agency established in 1999 in Knoxville Tennessee. As a multiowner title agency, we are proud of our partnership with our community member banks. Together, we deliver a comprehensive solution that caters to our clients' diverse needs.

Our clients can expect a positive title insurance experience and exceptional customer service. Whether you need assistance with commercial or residential transactions, our team has the expertise to help, the experience to do it right, and the commitment to meet your title insurance needs.

### **EDUCATIONAL OUTREACH**

As a multi-owner agency with a partnership philosophy, we are dedicated to educating the real estate and lending communities about the essentials of title insurance, claims, and related real estate products to improve service for their clients. We also prioritize ongoing communication about industry-related topics that directly impact our sector.

## **SOLUTIONS AND SERVICES**

We provide title services to financial institutions, lenders, attorneys, realtors, and builders doing business in Tennessee, Kentucky, North Carolina, and Virginia. Our extensive referral network allows us to handle your out-of-state transactions nationwide.

- Title Insurance (owners and lenders)
- Commercial Policies
- Expanded Coverage Policies
- · Home Equity Line Policies
- Insured Closing Protection Letters
- Online Submission of Searches and Title Updates
   Available
- No New Survey Coverage for Lenders
- 1031 Exchanges
- Industry Education
- On-site Certified Commercial Underwriter

Our website provides an online rate calculator and title application submission form. We ensure a prompt turnaround for title commitments and policies.

## **UNPARALLELED EXPERTISE**

Our agency consists of experts dedicated to offering innovative products and exceptional customer service. With extensive knowledge in our field, we are equipped to respond promptly and effectively to title related questions, unusual search results, and challenging title issues. We have the insight and capability to handle even the most complicated transactions quickly, and we take pride in consistently delivering outstanding title services.

Most importantly, we cultivate long-lasting relationships with those we serve. We know you have a choice, and we want you to choose Bankers Title of East Tennessee as your title insurance provider.



# WHAT OUR CLIENTS SAY

"All services provided, from training to issuing policies, are taken care of efficiently and courteously by the agency's staff." – Newport Federal Savings Bank

"Bankers Title has always been efficient and timely with every deal we have closed, and the people are wonderful to work with. I think we make a good team!" – Sara Tallent, Closing Agent, Paramount Land Title

"I love working with Bankers Title of East TN. They are hands down the best problem solvers in this business. I always have peace of mind that my loans are being handled properly when I'm working with Bankers Title." – Sonya Ford, Mortgage Loan Originator, Movement Mortgage

"First Community Bank of East Tennessee has been a part of Bankers Title of East Tennessee for sixteen years. Our experience with Bankers has been very positive, and we appreciate and value their partnership with our bank. The team there is always very accessible, knowledgeable, and helpful with any needs we have. They are always willing to provide additional training and are responsive when called upon." – First Community Bank of East Tennessee

"We work with Banker's Title of East Tennessee on a regular basis and have ALWAYS received excellent service. The agency staff are all knowledgeable, quick to respond, accurate and friendly. Truly a pleasure to work with." – Commercial Bank